INVESTOR GUIDE

Equity Defined Protection ETFs

INNOVATORETFS.COM/PROTECT
Innovator ETFs is the creator and market leader of Defined Outcome ETF investing. With over 100 ETFs in the market, the firm offers advisors a wide array of tools to manage risk and return in client portfolios.

**Why Equity Defined Protection ETFs?**

<table>
<thead>
<tr>
<th>100% DOWNSIDE PROTECTION</th>
<th>ALTERNATIVE TO HOLDING CASH</th>
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<tbody>
<tr>
<td>Designed to provide equity upside with 100% downside protection.</td>
<td>A potential alternative to holding cash, since Defined Protection ETFs have no risk to the principal investment if the ETF is held from start to end of the outcome period.</td>
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<tr>
<th>TAX EFFICIENT &amp; NO CREDIT RISK</th>
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<tbody>
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<td>Defined Protection ETFs are tax-deferred until they are sold, and aren’t anticipated to distribute any capital gains.</td>
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What are the Equity Defined Protection ETFs?

Equity Defined Protection ETFs are a Defined Outcome strategy that seek 1:1 upside exposure to the SPDR S&P 500 ETF, to a cap, with a 100% downside buffer over a two-year outcome period.

**POTENTIAL OUTCOMES**

In the hypothetical scenarios below, the Defined Protection ETF’s upside cap is assumed to be 16%.

<table>
<thead>
<tr>
<th>S&amp;P 500 ETF Exposure</th>
<th>100% Downside Buffer</th>
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<tbody>
<tr>
<td>1:1 Upside, to a Cap</td>
<td>2-Year Outcome Period</td>
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**Reference Asset**  
**Innovator Equity Defined Protection ETF**

<table>
<thead>
<tr>
<th>SIGNIFICANTLY NEGATIVE</th>
<th>NEUTRAL</th>
<th>MARGINALLY NEGATIVE</th>
<th>POSITIVE</th>
<th>VERY POSITIVE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Upside Potential</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>0%</td>
<td>0%</td>
<td>0%</td>
<td>10%</td>
<td>10%</td>
</tr>
<tr>
<td>-30%</td>
<td>-15%</td>
<td>-100%</td>
<td>20%</td>
<td>16%</td>
</tr>
</tbody>
</table>

This graph is provided merely to illustrate the Outcomes that the Fund seeks to provide based upon the performance of the SPDR S&P 500 ETF Trust. There is no guarantee that these Outcomes will be achieved over the course of the Outcome Period.

The Outcomes may only be realized by investors who hold shares of the Fund (“Shares”) at the outset of the Outcome Period and continue to hold them until the conclusion of the Outcome Period. Investors that purchase Shares after the Outcome Period has begun or sell Shares prior to the Outcome Period’s conclusion may experience investment returns very different from those that the Fund seeks to provide. There is no guarantee that the Outcomes for an Outcome Period will be realized.
Where Do They Fit?

Due to its 100% downside buffer, we believe Equity Defined Protection ETFs fit into the portfolio as a low-risk asset.

FREQUENCY OF ROLLING 2-YEAR S&P 500 RETURNS SINCE 1950

- **WORST RETURN**: -45%
- **Average Negative Return**: -18%
- **Average Positive Return**: 32%

Source: Bloomberg, data from 1/1/1950 to 6/30/2023
What To Expect

NEGATIVE REFERENCE ASSET RETURN
In this hypothetical outcome period, as the reference asset traded lower, the 100% downside Buffer ETF finished the outcome period unchanged.

POSITIVE REFERENCE ASSET RETURN
In this outcome period, the reference asset traded higher, and the 100% downside Buffer ETF traded up to its outcome period cap.

These charts are for illustrative purposes only and are not meant to represent actual performance. Actual results may differ.
IMPORTANT RISK INFORMATION

The Fund has characteristics unlike many other traditional investment products and may not be suitable for all investors. For more information regarding whether an investment in the Fund is right for you, please see “Investor Suitability” in the prospectus.

Investing involves risks. Loss of principal is possible. The Fund faces numerous market trading risks, including active markets risk, authorized participation concentration risk, buffered loss risk, cap change risk, capped upside return risk, correlation risk, liquidity risk, management risk, market maker risk, market risk, non-diversification risk, operation risk, options risk, trading issues risk, upside participation risk and valuation risk. For a detail list of fund risks see the prospectus.

There is no guarantee the Fund will be successful in providing the sought-after protection. If the Outcome Period has begun and the Underlying ETF has increased in value, any appreciation of the Fund by virtue of increases in the Underlying ETF since the commencement of the Outcome Period will not be protected by the Buffer, and an investor could experience losses until the Underlying ETF returns to the original price at the commencement of the Outcome Period.

Fund shareholders are subject to an upside return cap (the “Cap”) that represents the maximum percentage return an investor can achieve from an investment in the fund’s for the Outcome Period, before fees and expenses. If the Outcome Period has begun and the Fund has increased in value to a level near to the Cap, an investor purchasing at that price has little or no ability to achieve gains but remains vulnerable to downside risks. Additionally, the Cap may rise or fall from one Outcome Period to the next. The Cap, and the Fund’s position relative to it, should be considered before investing in the Fund. The Fund’s website, www.innovatoretsf.com, provides important Fund information as well information relating to the potential outcomes of an investment in a Fund on a daily basis.

FLEX Options Risk. The Fund will utilize FLEX Options issued and guaranteed for settlement by the Options Clearing Corporation (OCC). In the unlikely event that the OCC becomes insolvent or is otherwise unable to meet its settlement obligations, the Fund could suffer significant losses. Additionally, FLEX Options may be less liquid than standard options. In a less liquid market for the FLEX Options, the Fund may have difficulty closing out certain FLEX Options positions at desired times and prices. The values of FLEX Options do not increase or decrease at the same rate as the reference asset and may vary due to factors other than the price of reference asset.

The Funds’ investment objectives, risks, charges and expenses should be carefully considered before investing. The prospectus contains this and other important information, and it may be obtained at innovatoretsf.com. Read it carefully before investing.

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